

From: Louis [REDACTED]  
Date: 2017/02/27 22:15 (GMT+02:00)  
To: Angelo Agrizzi <Angelo.Agrizzi@bosasa.com>, [REDACTED]  
Subject: RE: DCS January

Hi Angelo;

Apologies for the late reply, it has just been hectic with the financial year end and the changes on the system according to the new menus and pricing of the tender.

The figures will be ready for distribution this week, Alf and myself are in the finalisation stages of the same, henceforth we will be back to normal.

Regards

Louis

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From: Angelo Agrizzi  
Sent: 17 February 2017 10:39 AM  
To: Louis [REDACTED]  
Subject: Re: DCS January

Louis

Thank you my concern is that the numbers are concerning in that my forecast based on our history show a major variance but we will have to sit and verify line for line

What is paramount is that I have for a month not seen any flash forecast which we used to do diligently over the last two years on a weekly basis - especially with the February figures we need to get them done asap so that we don't fly blind, historical analysis won't help us so I need us to get back on track with the forecasting as a matter of urgency

I would appreciate it now that we are already in day 17 of the new contract to get the updated actual to forecasted figures in so we are proactive so please focus and work on these urgently as it is the only way we truly had control of the budget to actual

So I am concerned and we need to get the forecasts done in order to ensure we have controls

What I also suggest is that once the forecast is completed we then unpack the problem areas unit by unit as we've always done to enable Patrick Ryno Arthur and Alf to focus and attend to areas of concern

So please can you get me the first 14 days of Feb and the forecasts

Much appreciated

**Angelo Agrizzi**

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**"In all thy ways acknowledge HIM and HE shall direct thy paths" - Prov 3:6**

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On 16 Feb 2017, at 23:37, [REDACTED] <[REDACTED]> wrote:

Morning Angelo;

Trust that you are having a good rest.

Attach find the figures of DCS for January 2017, apologies for the late submission, there was just quite a few challenges with the figures of the units that closed down, but all is sorted.

Regards

<bosasa\_dcs\_JAN2017\_week4.pdf>